

PLEASE NOTE ALL RATES ARE INCLUSIVE OF MARA NORTH CONSERVANCY FEES

STO Rates December 16th 2012 to December 15th 2013

All amounts in USD and inclusive of VAT, Catering Levy and Service Charge

Ground Package Rates Inc. Conservancy Fees		Peak season rates July, August, September, October		High season rates December 16th - March, November - 15th December		Green season rates April, May, June	
Categories	Meal Plan	1st - 3rd night	4th night =>>	1st - 3rd night	4th night =>>	1st - 3rd night	4th night =>>
Adult, PP sharing double tent	FB	410	389	369	350	307	292
Child, PP sharing	FB	311	295	280	266	233	221
Single tent	FB	506	481	455	433	380	361
Family package (2 Adt & 2 Chd)	FB	1277	1213	1150	1092	958	910
Extra bed, 3rd pax, adult	FB	349	332	314	299	262	249
Extra bed, 3rd pax, child	FB	250	238	225	214	188	178

Rate Inclusions/Exclusions:

Inclusions: Full board accommodation i.e. three meals daily, teas and coffees, mineral water, sodas, beers, house wines, two game drives per day inc. night game drive or full day, airstrip transfers and Mara North Conservancy fees.

Exclusions: Domestic flights, laundry expenses, safari shop purchases, tips & gratuities, telephone calls, insurances, optional entries to Masai Mara Game Reserve or Mara Triangle fees and anything not listed under Inclusions.

Notes:

- Mara North Conservancy Fees are INCLUDED in above rates.
- Mara North Conservancy does not allow any self drive or any other vehicles than camp based vehicles to enter the exclusive conservancy. Yet guests are most welcome to arrive in their own or agent arranged vehicles thereafter; the camp game vehicles must be used.
- When an adult and child are sharing a tent, both will be counted as adults.
- Infant up to two years is free of charge. Child is between 2 and 11.99 years.
- Family package (2 Adt & 2 Chd) covers 2 adults and 2 children in one tent.
- Exclusive use of game vehicle 245 USD per vehicle (subject to availability).
- Transfer to/drop Kenya/Tanzania Border at Sirare/Isibania per vehicle 245 USD
- Christmas supplement between 23rd December to 2nd January is 60 USD extra per person (both dates included).
- Remember to supply your clients with Masai Mara National Reserve/Mara Triangle tickets/cards and include the same in your costing may you wish them to visit these other areas of Masai Mara during Migration Season.

Payment terms & conditions:

Net payment latest 30 days prior to booking. For bookings for Peak Season and special bookings a non refundable deposit may be requested.

Please ensure accurate payment references (name, date of arrival and reservation number).

Karen Blixen Camp Ltd. cannot be held liable for the actual reservation if the payment is not properly received by Karen Blixen Camp Ltd.

Bank details

I&M Bank Ltd. - Wilson Airport Branch
 PO Box 30238-00100, Nairobi, Kenya
 SWIFT: IMBLKENA - Bank code 57
 USD account: 011 0044 6941 211
 Ksh account: 011 0044 6941 210

Payment and cancellation charges:

Cancellation or reduction in number before 31 days before the date of arrival gives full refund of booking value.

Cancellation or reduction in number within 30 days before the date of arrival gives no refund of booking value.

Activities and Services from Karen Blixen Camp

All amounts in USD and inclusive of VAT, Catering Levy and Service Charge

Game Drives in other sections of Masai Mara

Masai Mara National Game Reserve	Extra fee applies
Mara Triangle (Mara Conservancy)	Extra fee applies
Lemek Conservancy	Extra fee applies
Olare Orok Conservancy	Extra fee applies

Besides game drives and enjoyment of Karen Blixen Camp's hospitality, our guests can also take pleasure in the following activities or services provided by Karen Blixen Camp:

All extra activities and services are commissionable with 10%

Activities (subject to availability)

Maasai Manyatta visit (min.1 and max. 8 pax)	25	USD per person	Approx. 1 hour.
Nature walk (min. 1 and max. 8 pax)	10	USD per person	Approx. 1 hour walk
Game walk (min. 1 and max. 6 pax per warden and guides)	30	USD per person	Approx. 2 - 4 hours walk with guide and ranger
Running a modern camp (min. 1 and max 10 pax)	Free		Approx. 45 min - 1 hour walk through the camp
Get to know Maasai Beadwork (min. 1 and max. 10 pax) - only for ladies !	20	USD per person	Approx. 1 - 4 hours with female guide and members of local woman group
Balloon Safari above Masai Mara & Champagne breakfast	480	USD per Adult	Leave camp at 05.00 am and arrive back at approx. 11.00 am
Balloon Safari above Masai Mara & breakfast	228	USD per Child	Leave camp at 05.00 am and arrive back at approx. 11.00 am

Karen Blixen Camp offers our guests several wellness treatments and relaxation programmes at the camp - Details can be obtained from the Nairobi Office or at the camp.

Other attractive and exciting activities and arrangements are being developed all the time - Please ask for a detailed fact sheet of activities.

Services (subject to availability)

Bush breakfast (min. 2 pax)	25	USD per person	
Bush lunch (min. 2 pax)	30	USD per person	
Bush dinner (min. 2 pax)	35	USD per person	
Sundowners (min. 1 pax)	30	USD per person	Unlimited local drinks (sodas, beers, spirits and house wines)
Extra lunch at the camp	25	USD per person	
Extra game drive (min. two pax)	50	USD per person	
Balloon transfer	50	USD per person, return	

Rack Rates: December 16th 2012 to December 15th 2013

All amounts in USD and inclusive of VAT, Catering Levy and Service Charge

Terms and conditions applies as for STO Rates - Payment terms for Rack Rates see below.

Rack Rates Ground Package Inc. Conservancy Fees		Peak season rates July, August, September, October		High season rates December 16th - March, November - 15th December		Green season rates April, May, June	
		1st - 3rd night	4th night =>>	1st - 3rd night	4th night =>>	1st - 3rd night	4th night =>>
Adult, PP sharing double tent	FB	585	556	527	500	439	417
Child, PP sharing	FB	444	422	399	379	333	316
Single tent	FB	723	687	651	618	542	515
Family package (2 Adt & 2 Chd)	FB	1825	1733	1642	1560	1368	1300
Extra bed, 3rd pax, adult	FB	499	474	449	426	374	355
Extra bed, 3rd pax, child	FB	358	340	322	306	268	255

Payment terms and conditions for Rack Rates:

Net cash in USD when booking is confirmed and guest names are reported to Karen Blixen Camp.