



**SKYSHIP CO., LTD.**

Kayahwe Road, Kilimani

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### **SKYSHIP COMPANY BALLOON RATES FOR 2013:**

#### **Rack rates:**

US\$ 480 per adult (13+)

US\$ 237.50 per child (4 – 12 yrs)

#### **Net Rates (After Commission):**

##### **High Season**

20<sup>th</sup> December to 17<sup>th</sup> February

16<sup>th</sup> July to 31<sup>st</sup> October

US\$ 374 per adult (13+)

US\$ 185 per child (4 – 12 yrs)

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##### **Low Season**

18<sup>th</sup> February to 15<sup>th</sup> July

01<sup>st</sup> November to 19<sup>th</sup> December

US\$ 360 per adult (13+)

US\$ 178 per child (4 – 12 yrs)

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**Please note that \$50 per person is paid to the Masai Mara Conservancy as a landing fee. (Our rates are inclusive of this fee)**

Please further note the prices quoted to the client should be \$480 and \$237.50 respectively, remaining constant throughout the year. However, the net rate which the tour operators are charged will vary from high to low season in order to increase the incentive for tour operators to sell rides during the low season.

**Skyship Co., reserves the right to change the rates if needed at any time.**

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DATE:

SIGNED AND STAMP BY TOUR OPERATORS

Best Regards

Adi Vinner

Chairman and CEO